

# Let's say you have ten candidates.

How many will make it to an interview? Well, that depends on if you're providing a traditional recruiting experience, or a conversational one.



### TRADITIONAL - 30 MIN APPLICATION

# Logging in to apply.

We're looking for a Cashier. Sign in to apply.

#### Username

Must be at least 8 char long

#### **Password**

Must be at least 15 char long

**Create Account** 

Already have an account? **Log in.** 



of candidates drop off an application when required to create a login.

SOURCE: GLASSDOOR

### CONVERSATIONAL - 5 MIN APPLICATION

# Chat or text to apply.



How can I apply for the open Cashier position?



You can chat with me to apply for the Cashier position! Let's start. What's your first and last name?



**92**%

of candidates complete mobile screening after text to apply.



## TRADITIONAL - 25+ MIN ASSESSMENT

# Text-based, desktop assessments.



	Strongly Disagree	Disagree	No Opinion	Agree	Strongly Agree
I am easygoing.	0	0	0	0	0
I have high standards.	0	0	0	0	0
I enjoy time alone.	0	0	0	0	0
I work well with others.	0	0	0	0	0
I dislike confrontation.	0	0	0	0	0
I get stressed easily.	0	0	0	0	0

Continue to Section 5 >>



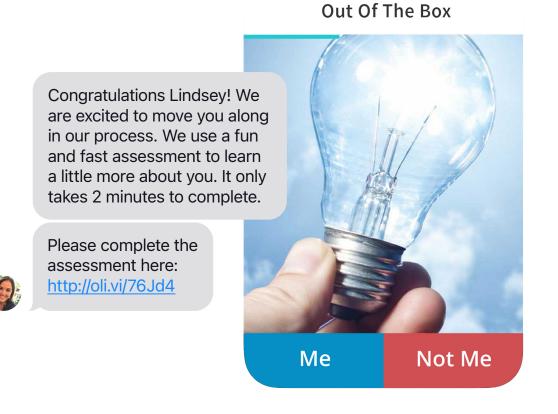
**50**%

of candidates drop off when they have to complete a long assessment.

CONVERSATIONAL - <2 MIN ASSESSMENT

# Visual, mobile-native assessments.







96%

of candidates complete visual, mobilefirst assessments with Traitify by Paradox.

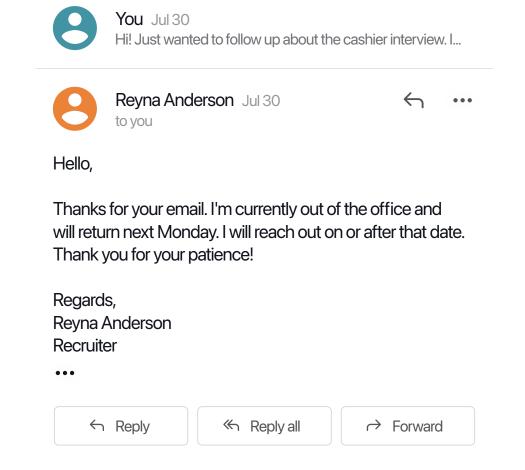
**SOURCE: TRAITIFY RESEARCH** 



## TRADITIONAL - 7+ DAYS TO SCHEDULE

# Manual scheduling.





**50**%

more candidates drop off when there are gaps in scheduling.

**CONVERSATIONAL - 3 MINS TO SCHEDULE** 

# Automated scheduling.



Dustin, I have great news! I would like to set up a 30 minute phone interview for you.

Do any of these times work?

1. Monday, Aug 9 at 9:30AM EST
2. Tuesday, Aug 10 at 1:00PM EST
View more times at <a href="http://oli.vi/jsbg56">http://oli.vi/jsbg56</a>

Tuesday works great!

Perfect, you're all set and you can expect a call at that time!

91%

of candidates accept an interview via automated, mobile scheduling.

**SOURCE: INDEED** 

**PARADOX CLIENT** 

### **TRADITIONAL**

# No interview reminders.

## Voicemail

**+1 (888) 283-4817**July 14, 2021 at 10:55 AM





•

-0:21

0:00







#### Transcription

"Hi Jessica, it's Cindy O'Brien again. Just calling to follow up on the cashier position. Your interview was scheduled for this morning at 8:00am and it seems like we missed you. Would you be able to schedule another time? Have a good day."



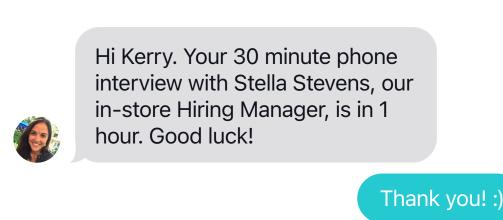
28% of ca

of candidates admit to ghosting an employer in the past year.

### **CONVERSATIONAL**

## Automated reminders.





My pleasure :)



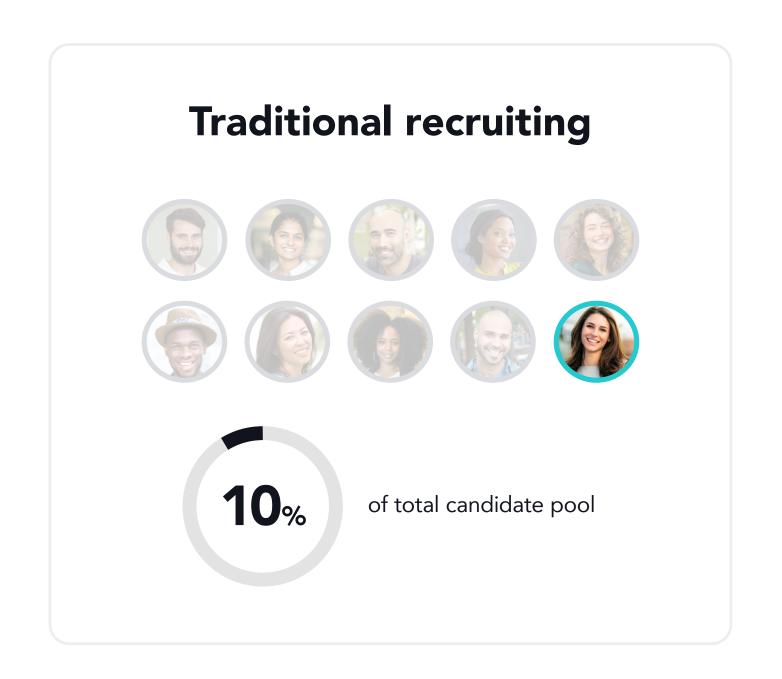
of candidates show up for interviews when using automated, mobile reminders.

**SOURCE: FORBES** 



# It's interview day. Who's there?

With conversational recruiting, you have 7x more the amount of candidates, which means a more diverse candidate set, higher chance to fill your role, and more screened candidates for similar roles in the business.





# PARADOX\*